

Hans J.G. Hassell

Department of Politics • Cornell College
600 First St. SW • Mt. Vernon, Iowa 52314-1098
Phone: (319) 895-4353 • Email: hhassell@cornellcollege.edu
<http://people.cornellcollege.edu/hhassell/>

EDUCATION

Ph.D., Political Science,
University of California, San Diego, 2012

M.A., Political Science,
University of California, San Diego, 2010

B.A., Politics,
Pomona College, 2007

EMPLOYMENT

Assistant Professor, Department of Politics
Cornell College, 2012-Present

PEER-REVIEWED BOOK

Hassell, Hans J.G. 2018. *The Party's Primary: Control of Congressional Nominations*. New York: Cambridge University Press.

PEER-REVIEWED ARTICLES

Hassell, Hans J.G. 2018. "Principled Moderation: Understanding Parties' Support of Moderate Candidates." *Legislative Studies Quarterly*.
Forthcoming

Hassell, Hans J.G. and Jaime E. Settle. 2017. "The Differential Effects of Stress on Voter Turnout." *Political Psychology* 38(3): 533-550.

Abrajano, Marisa A., Zoltan Hajnal, and Hans J.G. Hassell. 2017. "Media Framing and Partisan Identity: The Effect of Immigration Coverage on White Macropartisanship" *Journal of Race, Ethnicity, and Politics* 2(1):5-34.

Hassell, Hans J.G. 2017. "Teaching Voters New Tricks: The Effect of Partisan Absentee Vote-By-Mail GOTV Efforts." *Research & Politics* 4(1).

Hassell, Hans J.G., and Samuel Kernell. 2016. "Veto Rhetoric and Legislative Riders." *American Journal of Political Science* 60(4):845-859.

Hassell, Hans J.G. 2016. "Party Control of Party Primaries: Party Influence in Nominations for the U.S. Senate." *Journal of Politics* 78(1): 75-87.

Hassell, Hans J.G. and Kelly R. Oeltjenbruns (Cornell College undergraduate). 2016. "When to Attack: The Trajectory of

Congressional Campaign Negativity.” *American Politics Research* 44(2):222-246.

Hassell, Hans J.G., and J. Quin Monson. 2016. “Representational Inconsistency: Presentation of Self and Explanations of Washington Activity in Campaign Mail and Franked Mail” *Congress & the Presidency* 43(2):206-226.

Hassell, Hans J.G., and Neil Visalvanich. 2015. “Call to (In)Action: The Effects of Racial Priming on Grassroots Mobilization.” *Political Behavior* 37(4): 911-932.

Abrajano, Marisa A., Zoltan L. Hajnal, and Hans J.G. Hassell. 2015. “Media Coverage of Immigration and White Partisanship.” In *White Backlash: Immigration, Race, and the Political Transformation of America*. Marisa Abrajano and Zoltan Hajnal. Princeton, NJ: Princeton University Press.
-Book won APSA’s 2016 Ralph J. Bunche Award

Hassell, Hans J.G. and J. Quin Monson. 2014. “Campaign Targets and Messages in Direct Mail Fundraising” *Political Behavior* 36(2): 359-376.

Hassell, Hans J.G. 2014. “Public and Partisan Opinions of the Speaker of the House.” *Congress & the Presidency* 41(2):107–127.

Hassell, Hans J.G. 2011. “Looking Beyond the Voting Constituency: A Study of Campaign Donation Solicitations in the 2008 Presidential Primary and General Election.” *Journal of Political Marketing* 10(1): 27-42.

BOOK REVIEWS

Hassell, Hans J.G. 2017. “Review of *American Insecurity: Why our Economic Fears Lead to Political Inaction*. By Adam Seth Levine. Princeton: Princeton University Press, 2015.” *Public Opinion Quarterly*. Forthcoming.

Hassell, Hans J.G. 2017. “Review of *The Inevitable Party: Why Attempts to Kill the Party System Fail and How They Weaken Democracy*. By Seth Masket. Oxford: Oxford University Press, 2016.” *Journal of Politics* 79(1): e23-e24.

OTHER PUBLICATIONS

Hassell, Hans J.G. and Samuel Kernell. 2016. “Why President Trump may threaten vetoes on spending bills to promote his policy agenda” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 5).

Hassell, Hans J.G. 2016. “Parties are Not Pragmatic. Strengthening Parties Will Encourage Party Capture and More Extreme Outcomes.” *New America Weekly* (August 11).

Hassell, Hans J.G. and Neil Visalvanich. 2015. "Racial Cues Not Only Change the Opinions People Have, but Also the Public Political Actions They Take." *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 17).

Hassell, Hans J.G. and Kelly R. Oeltjenbruns. 2015. "Despite the Traditional Narrative, Congressional Campaigns Don't Normally Follow the Trajectory of Positive, Negative, Positive." *USAPP – American Politics and Policy – The London School of Economics and Politics* (August 6).

Hassell, Hans J.G. 2014. "How Political Parties 'Clear the Field' in Primaries." *Washington Post Monkey Cage Blog* (December 10).

Hassell, Hans J.G. 2013. "Why Divided Government is Killing John Boehner." *Washington Post Monkey Cage Blog* (December 18).

WORK UNDER REVIEW

"Negative Descriptive Social Norms and the Motivation to Take Political Action: People Aren't Taking Action, So You Should" with Emily Wyler (Cornell College undergraduate). Invited to revise and resubmit at *Political Behavior*.

"On the Limits of Officials' Ability to Change Citizens' Priorities: A Field Experiment in Local Politics" with Daniel M. Butler. Invited to revise and resubmit at *American Political Science Review*.

"The Personality of the Politically Ambitious" with Adam M. Dynes and Matthew R. Miles. Invited to revise and resubmit at *Political Behavior*.

"When Your Group Fails: Race and Information Responsiveness" with John B. Holbein. Invited to revise and resubmit at the *Journal of Public Administration Research and Theory*

"Ethnic Neighborhoods, Implicit Racial Appeals, and Public Political Behaviors: How the Racial Environment Interacts with Campaign Appeals to Shape Behavior."

"Gendered Variation of the Effects of Personality on Ambition and Selection into Public Office" with Adam M. Dynes, Matthew R. Miles, and Jessica R. Preece.

WORKING PAPERS

"Are Minority Candidates Penalized by Party Politics? Race, Gender, and Access to Party Support and Donor Networks" with Bernard L. Fraga. Presented at APSA Conference. August 2017.

"Race, Representation, and Campaign Finance Networks: The Effect of Party Support on Minority Candidates in Primaries" with Neil

Visalvanich and Keith E. Schnakenburg. Presented at MPSA Conference. May 2017.

“Increasing Compliance through Praise.” with Elissa Karim (Cornell College undergraduate). Presented at Local Political Economy Conference. August 2017.

“Greatness through Service: The Effects of Political Ambition on Constituency Service” with Adam M. Dynes and Matthew R. Miles. Presented at MPSA Conference. May 2017.

INVITED TALKS AND PRESENTATIONS

2018: Indiana University (Center for American Politics), Duke University (Political Science/Public Policy Speaker Series)

2017: University of Notre Dame (Conference on Elite Personality and Political Institutions); Vanderbilt University (Urban Political Economy Conference); UC-Berkeley (Local Political Economy Conference)

2016: University of Iowa (Shambaugh Conference); University of Maryland, College Park (Hewlett Conference)

2015: Brigham Young University (Young Scholars Workshop); Cornell College (Science Interest Group Lecture)

2014: University of Iowa (Bose Speaker Series)

2013: Cornell College (Science Interest Group Lecture)

CONFERENCE ATTENDANCE AND PRESENTATIONS

American Political Science Association 2011, 2013-2017
APSA Teaching and Learning Conference 2014
Iowa Association of Political Scientists 2016
Midwest Political Science Association, 2007, 2009-2016
Southern Political Science Association, 2011, 2014, 2017
State Politics and Policy Conference, 2013
Political Networks Conference, 2009-2010

HONORS AND AWARDS

Massier Research Award in the Social Sciences, Cornell College, 2015
Cornell College National Residence Hall Honorary "Of the Block"
Award, Cornell College, 2014
Student-Faculty Collaborative Research Grants, Cornell College,
Summers 2013-15, 2017
Cornell Course Development Grant to develop Research Methods in
Politics Course, Cornell College, 2015
McConnell Travel Grants, Cornell College, 2014-17
Edmond G. Brown Sr. Fellowship, UC-San Diego, 2007

Kappa Delta Award, Pomona College, 2007

Awarded to the outstanding senior who shows qualities of character, intellect, leadership, sportsmanship, and proficiency in athletic pursuits

Edward M. Sait Prize in Politics, Pomona College, 2007

Awarded to the outstanding senior major in American Politics

**TEACHING
EXPERIENCE**

Cornell College

Introduction to Politics (also taught as a First Year Seminar)

Introduction to American Politics

Political Parties and Interest Groups

Congress and the Presidency

Campaigns and Elections

Political Behavior and Activism

Politics of Race and Ethnicity

Research Methods in Politics

Senior Research Seminar (Senior Capstone focused on Research Design)

Extended Research in Politics and Public Policy

University of California-San Diego

Voting, Campaigning, and Elections

U.S. Congress

**COLLEGE AND
DEPARTMENTAL
SERVICE**

Current College and Departmental Service

Cornell Washington Center/Capitol Experience Advisor, 2015-

Cornell College Truman Scholarship Advisor, 2015-

Cornell College NCAA Faculty Athletic Representative, 2014-15, 2016-

Previous Service on Faculty and Administrative Searches

Cornell College Director of Athletics Search, 2016-17

Cornell College Theater Department Faculty Search (Outside Member),
Spring 2016

Cornell College Spanish Department Faculty Search (Outside Member),
Spring 2014

Previous Committee Service

Cornell College Civic Engagement Committee 2015-17

Cornell College Faculty Student Life Committee, 2014-15, 2016-17

Cornell College Institutional Research and Assessment Advisory
Committee, 2014-15

Cornell College Reaccreditation Committee, 2013-14

Berry Center for Business, Economic, and Public Policy Operations
Committee, 2013-14, 2015-16

**PROFESSIONAL
SERVICE**

Pi Sigma Alpha Committee on Undergraduate Research, 2017
John Sullivan Award Committee, APSA, 2017

Reviewer: *Cambridge University Press, CQ Press, Oxford University Press, American Journal of Political Science, American Politics Research, Journal of Political Marketing, Journal of Politics, Legislative Studies Quarterly, Political Behavior, Political Research Quarterly, PS: Political Science & Politics, Public Opinion Quarterly, Polity, and Research & Politics.*

**OTHER RELEVANT
INFORMATION**

Field staff for federal campaigns in Maine and Minnesota, 2004-2006
Staff in Congressional and Gubernatorial Offices 2000-2005
Fluent Spanish

Updated November 2017