

Hans J.G. Hassell

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EDUCATION

Ph.D., Political Science,
University of California, San Diego, 2012

M.A., Political Science,
University of California, San Diego, 2010

B.A., Politics,
Pomona College, 2007

EMPLOYMENT

Assistant Professor, Department of Politics
Cornell College, 2012-Present

PEER-REVIEWED BOOK

Hassell, Hans J.G. 2017. *The Party's Primary: Control of Congressional Nominations*. New York: Cambridge University Press. Forthcoming.

PEER-REVIEWED ARTICLES

Hassell, Hans J.G. and Jaime E. Settle. 2017. "The Differential Effects of Stress on Voter Turnout." *Political Psychology*. Forthcoming

Abrajano, Marisa A., Zoltan Hajnal, and Hans J.G. Hassell. 2017. "Media Framing and Partisan Identity: The Effect of Immigration Coverage on White Macropartisanship" *Journal of Race, Ethnicity, and Politics* 2(1):5-34

Hassell, Hans J.G. 2017. "Teaching Voters New Tricks: The Effect of Partisan Absentee Vote-By-Mail GOTV Efforts." *Research & Politics* 4(1)

Hassell, Hans J.G., and Samuel Kernell. 2016. "Veto Rhetoric and Legislative Riders." *American Journal of Political Science* 60(4):845-859.

Hassell, Hans J.G. 2016. "Party Control of Party Primaries: Party Influence in Nominations for the U.S. Senate." *Journal of Politics* 78(1): 75-87.

Hassell, Hans J.G. and Kelly R. Oeltjenbruns (Cornell College undergraduate). 2016. "When to Attack: The Trajectory of Congressional Campaign Negativity." *American Politics Research* 44(2):222-246.

Hassell, Hans J.G., and J. Quin Monson. 2016. "Representational Inconsistency: Presentation of Self and Explanations of Washington

Activity in Campaign Mail and Franked Mail” *Congress & the Presidency* 43(2):206-226.

Hassell, Hans J.G., and Neil Visalvanich. 2015. “Call to (In)Action: The Effects of Racial Priming on Grassroots Mobilization.” *Political Behavior* 37(4): 911-932.

Abrajano, Marisa A., Zoltan L. Hajnal, and Hans J.G. Hassell. 2015. “Media Coverage of Immigration and White Partisanship.” In *White Backlash: Immigration, Race, and the Political Transformation of America*. Marisa Abrajano and Zoltan Hajnal. Princeton, NJ: Princeton University Press.
-Book won APSA’s 2016 Ralph J. Bunche Award

Hassell, Hans J.G. and J. Quin Monson. 2014. “Campaign Targets and Messages in Direct Mail Fundraising” *Political Behavior* 36(2): 359-376.

Hassell, Hans J.G. 2014. “Public and Partisan Opinions of the Speaker of the House.” *Congress & the Presidency* 41(2):107–127.

Hassell, Hans J.G. 2011. “Looking Beyond the Voting Constituency: A Study of Campaign Donation Solicitations in the 2008 Presidential Primary and General Election.” *Journal of Political Marketing* 10(1): 27-42.

NON-PEER REVIEWED PUBLICATIONS

Hassell, Hans J.G. 2017. “Review of *American Insecurity: Why our Economic Fears Lead to Political Inaction*. By Adam Seth Levine. Princeton: Princeton University Press, 2015.” *Public Opinion Quarterly*. Forthcoming.

Hassell, Hans J.G. 2017. “Review of *The Inevitable Party: Why Attempts to Kill the Party System Fail and How They Weaken Democracy*. By Seth Masket. Oxford: Oxford University Press, 2016.” *Journal of Politics* 79(1): e23-e24.

Hassell, Hans J.G. and Samuel Kernell. 2016. “Why President Trump may threaten vetoes on spending bills to promote his policy agenda” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 5)

Hassell, Hans J.G. 2016. “Parties are Not Pragmatic. Strengthening Parties Will Encourage Party Capture and More Extreme Outcomes.” *New America Weekly* (August 11)

Hassell, Hans J.G. and Neil Visalvanich. 2015. “Racial Cues Not Only Change the Opinions People Have, but Also the Public Political Actions They Take.” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 17).

Hassell, Hans J.G. and Kelly R. Oeltjenbruns. 2015. "Despite the Traditional Narrative, Congressional Campaigns Don't Normally Follow the Trajectory of Positive, Negative, Positive." *USAPP – American Politics and Policy – The London School of Economics and Politics* (August 6).

Hassell, Hans J.G. 2014. "How Political Parties 'Clear the Field' in Primaries." *Washington Post Monkey Cage Blog* (December 10).

Hassell, Hans J.G. 2013. "Why Divided Government is Killing John Boehner." *Washington Post Monkey Cage Blog* (December 18).

WORK UNDER REVIEW

"Ethnic Neighborhoods, Implicit Racial Appeals, and Public Political Behaviors: How the Racial Environment Interacts with Campaign Appeals to Shape Behavior."

"Moderation in All Things: Understanding Parties' Support of Moderate Ideological Candidates"

"On the Limits of Officials' Ability to Change Citizens' Priorities: A Field Experiment in Local Politics" with Daniel M. Butler.

"When Your Group Fails: Race and Information Responsiveness" with John B. Holbein.

"Negative Descriptive Social Norms and the Motivation to Take Political Action: People Aren't Taking Action, So You Should" with Emily Wyler (Cornell College undergraduate).

"The Personality of the Politically Ambitious: How Personality Traits Affect Who Represents Us" with Adam Dynes and Matthew R. Miles.

"Greatness through Service: The Effects of Political Ambition on Constituency Service" with Adam Dynes and Matthew R. Miles

"Gendered Variation of the Effects of Personality on Ambition" with Adam Dynes, Jessica R. Preece, and Matthew R. Miles

INVITED TALKS AND PRESENTATIONS

2017: University of Notre Dame (Conference on Elite Personality and Political Institutions); Vanderbilt University (Urban Political Economy Conference)

2016: University of Iowa (Shambaugh Conference); University of Maryland, College Park (Hewlett Conference)

2015: Brigham Young University (Young Scholars Workshop); Cornell College (Science Interest Group Lecture)

2014: University of Iowa (Bose Speaker Series)

2013: Cornell College (Science Interest Group Lecture)

**CONFERENCE
ATTENDANCE AND
PRESENTATIONS**

American Political Science Association 2011, 2013-2016
APSA Teaching and Learning Conference 2014
Iowa Association of Political Scientists 2016
Midwest Political Science Association, 2007, 2009-2016
Southern Political Science Association, 2011, 2014, 2017
State Politics and Policy Conference, 2013
Political Networks Conference, 2009-2010

**HONORS AND
AWARDS**

Massier Research Award in the Social Sciences, Cornell College, 2015
Cornell College National Residence Hall Honorary "Of the Block"
Award, Cornell College, 2014
Student-Faculty Collaborative Research Grants, Cornell College,
Summers 2013-15, 2017
Cornell Course Development Grant to develop Research Methods in
Politics Course, Cornell College, 2015
McConnell Travel Grants, Cornell College, 2014-17
Edmond G. Brown Sr. Fellowship, UC-San Diego, 2007
Kappa Delta Award, Pomona College, 2007
Awarded to the outstanding senior who shows qualities of
character, intellect, leadership, sportsmanship, and proficiency in
athletic pursuits
Edward M. Sait Prize in Politics, Pomona College, 2007
Awarded to the outstanding senior major in American Politics

**TEACHING
EXPERIENCE**

Cornell College
Introduction to Politics (also taught as a First Year Seminar)
Introduction to American Politics
Political Parties and Interest Groups
Congress and the Presidency
Campaigns and Elections
Political Behavior and Activism
Race and Ethnic Politics
Research Methods in Politics
Senior Research Seminar (Senior Capstone focused on Research Design)
Extended Research in Politics and Public Policy

University of California-San Diego
Voting, Campaigning, and Elections
U.S. Congress

**COLLEGE AND
DEPARTMENTAL
SERVICE**

Cornell College Director of Athletics Search, 2016-2017
Cornell Washington Center/Capitol Experience Advisor 2015-
Cornell College Truman Scholarship Advisor 2015-
Cornell College Faculty Athletic Representative, 2014-15, 2016-
Cornell College Civic Engagement Committee 2015-
Cornell College Faculty Student Life Committee, 2014-2015, 2016-
Cornell College Theater Department Faculty Search (Outside Member),
Spring 2016
Cornell College Institutional Research and Assessment Advisory
Committee, 2014-15
Cornell College Spanish Department Faculty Search (Outside Member),
Spring 2014
Cornell College Reaccreditation Committee, 2013-2014
Berry Center for Business, Economic, and Public Policy Operations
Committee, 2013-14, 2015-16

**PROFESSIONAL
SERVICE**

Referee: *Cambridge University Press, CQ Press, Oxford University Press, American Journal of Political Science, American Politics Research, Journal of Political Marketing, Journal of Politics, Legislative Studies Quarterly, Political Behavior, Political Research Quarterly, Public Opinion Quarterly, and Polity*

Discussant: SPSA 2011, 2014, 2017; APSA 2011, 2014-16; MPSA 2013, 2015-16

**OTHER RELEVANT
INFORMATION**

Field staff for federal campaigns in Maine and Minnesota, 2004-2006
Staff in Congressional and Gubernatorial Offices 2000-2005
Fluent Spanish

Updated March 2017