

# Hans J.G. Hassell

---

Department of Politics • Cornell College  
600 First St. SW • Mt. Vernon, Iowa 52314-1098  
Phone: (319) 895-4353 • Email: [hhassell@cornellcollege.edu](mailto:hhassell@cornellcollege.edu)  
<http://people.cornellcollege.edu/hhassell/>

## EDUCATION

Ph.D., Political Science,  
University of California, San Diego, 2012

M.A., Political Science,  
University of California, San Diego, 2010

B.A., Politics,  
Pomona College, 2007

## EMPLOYMENT

Assistant Professor, Department of Politics  
Cornell College, 2012-Present

## PEER-REVIEWED BOOK

Hassell, Hans J.G. 2018. *The Party's Primary: Control of Congressional Nominations*. New York: Cambridge University Press. Forthcoming.

## PEER-REVIEWED ARTICLES

Hassell, Hans J.G. and Jaime E. Settle. 2017. "The Differential Effects of Stress on Voter Turnout." *Political Psychology* 38(3): 533-550.

Abrajano, Marisa A., Zoltan Hajnal, and Hans J.G. Hassell. 2017. "Media Framing and Partisan Identity: The Effect of Immigration Coverage on White Macropartisanship" *Journal of Race, Ethnicity, and Politics* 2(1):5-34.

Hassell, Hans J.G. 2017. "Teaching Voters New Tricks: The Effect of Partisan Absentee Vote-By-Mail GOTV Efforts." *Research & Politics* 4(1).

Hassell, Hans J.G., and Samuel Kernell. 2016. "Veto Rhetoric and Legislative Riders." *American Journal of Political Science* 60(4):845-859.

Hassell, Hans J.G. and Kelly R. Oeltjenbruns (Cornell College undergraduate). 2016. "When to Attack: The Trajectory of Congressional Campaign Negativity." *American Politics Research* 44(2):222-246.

Hassell, Hans J.G. 2016. "Party Control of Party Primaries: Party Influence in Nominations for the U.S. Senate." *Journal of Politics* 78(1): 75-87.

Hassell, Hans J.G., and J. Quin Monson. 2016. "Representational Inconsistency: Presentation of Self and Explanations of Washington Activity in Campaign Mail and Franked Mail" *Congress & the Presidency* 43(2):206-226.

Hassell, Hans J.G., and Neil Visalvanich. 2015. "Call to (In)Action: The Effects of Racial Priming on Grassroots Mobilization." *Political Behavior* 37(4): 911-932.

Abrajano, Marisa A., Zoltan L. Hajnal, and Hans J.G. Hassell. 2015. "Media Coverage of Immigration and White Partisanship." In *White Backlash: Immigration, Race, and the Political Transformation of America*. Marisa Abrajano and Zoltan Hajnal. Princeton, NJ: Princeton University Press.  
-Book won APSA's 2016 Ralph J. Bunche Award

Hassell, Hans J.G. and J. Quin Monson. 2014. "Campaign Targets and Messages in Direct Mail Fundraising" *Political Behavior* 36(2): 359-376.

Hassell, Hans J.G. 2014. "Public and Partisan Opinions of the Speaker of the House." *Congress & the Presidency* 41(2):107-127.

Hassell, Hans J.G. 2011. "Looking Beyond the Voting Constituency: A Study of Campaign Donation Solicitations in the 2008 Presidential Primary and General Election." *Journal of Political Marketing* 10(1): 27-42.

## BOOK REVIEWS

Hassell, Hans J.G. 2017. "Review of *American Insecurity: Why our Economic Fears Lead to Political Inaction*. By Adam Seth Levine. Princeton: Princeton University Press, 2015." *Public Opinion Quarterly*. Forthcoming.

Hassell, Hans J.G. 2017. "Review of *The Inevitable Party: Why Attempts to Kill the Party System Fail and How They Weaken Democracy*. By Seth Maskett. Oxford: Oxford University Press, 2016." *Journal of Politics* 79(1): e23-e24.

## OTHER PUBLICATIONS

Hassell, Hans J.G. and Samuel Kernell. 2016. "Why President Trump may threaten vetoes on spending bills to promote his policy agenda" *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 5).

Hassell, Hans J.G. 2016. "Parties are Not Pragmatic. Strengthening Parties Will Encourage Party Capture and More Extreme Outcomes." *New America Weekly* (August 11).

Hassell, Hans J.G. and Neil Visalvanich. 2015. "Racial Cues Not Only Change the Opinions People Have, but Also the Public Political Actions

They Take.” *USAPP – American Politics and Policy – The London School of Economics and Politics* (December 17).

Hassell, Hans J.G. and Kelly R. Oeltjenbruns. 2015. “Despite the Traditional Narrative, Congressional Campaigns Don’t Normally Follow the Trajectory of Positive, Negative, Positive.” *USAPP – American Politics and Policy – The London School of Economics and Politics* (August 6).

Hassell, Hans J.G. 2014. “How Political Parties ‘Clear the Field’ in Primaries.” *Washington Post Monkey Cage Blog* (December 10).

Hassell, Hans J.G. 2013. “Why Divided Government is Killing John Boehner.” *Washington Post Monkey Cage Blog* (December 18).

## **WORK UNDER REVIEW**

“Negative Descriptive Social Norms and the Motivation to Take Political Action: People Aren’t Taking Action, So You Should” with Emily Wyler (Cornell College undergraduate). Invited to revise and resubmit at *Political Behavior*.

“Ethnic Neighborhoods, Implicit Racial Appeals, and Public Political Behaviors: How the Racial Environment Interacts with Campaign Appeals to Shape Behavior.”

“On the Limits of Officials’ Ability to Change Citizens’ Priorities: A Field Experiment in Local Politics” with Daniel M. Butler.

“When Your Group Fails: Race and Information Responsiveness” with John B. Holbein.

“The Personality of the Politically Ambitious: How Personality Traits Affect Who Represents Us” with Adam M. Dynes and Matthew R. Miles.

“Gendered Variation of the Effects of Personality on Ambition and Selection into Public Office” with Adam M. Dynes, Matthew R. Miles, and Jessica R. Preece.

## **WORKING PAPERS**

“Are Minority Candidates Penalized by Party Politics?” with Bernard L. Fraga. Presented at APSA Conference. August 2017.

“Increasing Compliance through Praise.” with Elissa Karim (Cornell College undergraduate). Presented at Local Political Economy Conference. August 2017.

“Greatness through Service: The Effects of Political Ambition on Constituency Service” with Adam M. Dynes and Matthew R. Miles. Presented at MPSA Conference. May 2017.

**INVITED TALKS  
AND PRESENTATIONS**

**2017:** University of Notre Dame (Conference on Elite Personality and Political Institutions); Vanderbilt University (Urban Political Economy Conference); UC-Berkeley (Local Political Economy Conference)

**2016:** University of Iowa (Shambaugh Conference); University of Maryland, College Park (Hewlett Conference)

**2015:** Brigham Young University (Young Scholars Workshop); Cornell College (Science Interest Group Lecture)

**2014:** University of Iowa (Bose Speaker Series)

**2013:** Cornell College (Science Interest Group Lecture)

**CONFERENCE  
ATTENDANCE AND  
PRESENTATIONS**

American Political Science Association 2011, 2013-2017  
APSA Teaching and Learning Conference 2014  
Iowa Association of Political Scientists 2016  
Midwest Political Science Association, 2007, 2009-2016  
Southern Political Science Association, 2011, 2014, 2017  
State Politics and Policy Conference, 2013  
Political Networks Conference, 2009-2010

**HONORS AND  
AWARDS**

Massier Research Award in the Social Sciences, Cornell College, 2015  
Cornell College National Residence Hall Honorary "Of the Block"  
Award, Cornell College, 2014  
Student-Faculty Collaborative Research Grants, Cornell College,  
Summers 2013-15, 2017  
Cornell Course Development Grant to develop Research Methods in  
Politics Course, Cornell College, 2015  
McConnell Travel Grants, Cornell College, 2014-17  
Edmond G. Brown Sr. Fellowship, UC-San Diego, 2007  
Kappa Delta Award, Pomona College, 2007  
Awarded to the outstanding senior who shows qualities of  
character, intellect, leadership, sportsmanship, and proficiency in  
athletic pursuits  
Edward M. Sait Prize in Politics, Pomona College, 2007  
Awarded to the outstanding senior major in American Politics

**TEACHING  
EXPERIENCE**

*Cornell College*  
Introduction to Politics (also taught as a First Year Seminar)  
Introduction to American Politics  
Political Parties and Interest Groups  
Congress and the Presidency

Campaigns and Elections  
Political Behavior and Activism  
Politics of Race and Ethnicity  
Research Methods in Politics  
Senior Research Seminar (Senior Capstone focused on Research Design)  
Extended Research in Politics and Public Policy

*University of California-San Diego*  
Voting, Campaigning, and Elections  
U.S. Congress

**COLLEGE AND  
DEPARTMENTAL  
SERVICE**

**Current College and Departmental Service**

Cornell Washington Center/Capitol Experience Advisor, 2015-  
Cornell College Truman Scholarship Advisor, 2015-  
Cornell College Institutional Review Board, 2017-  
Cornell College Faculty Athletic Representative, 2014-15, 2016-

**Previous Service on Faculty and Administrative Searches**

Cornell College Director of Athletics Search, 2016-17  
Cornell College Theater Department Faculty Search (Outside Member),  
Spring 2016  
Cornell College Spanish Department Faculty Search (Outside Member),  
Spring 2014

**Previous Committee Service**

Cornell College Civic Engagement Committee 2015-17  
Cornell College Faculty Student Life Committee, 2014-15, 2016-17  
Cornell College Institutional Research and Assessment Advisory  
Committee, 2014-15  
Cornell College Reaccreditation Committee, 2013-14  
Berry Center for Business, Economic, and Public Policy Operations  
Committee, 2013-14, 2015-16

**PROFESSIONAL  
SERVICE**

*Pi Sigma Alpha* Committee on Undergraduate Research, 2017

Referee: *Cambridge University Press, CQ Press, Oxford University Press, American Journal of Political Science, American Politics Research, Journal of Political Marketing, Journal of Politics, Legislative Studies Quarterly, Political Behavior, Political Research Quarterly, PS: Political Science & Politics, Public Opinion Quarterly, and Polity*

Discussant: SPSA 2011, 2014, 2017; APSA 2011, 2014-16; MPSA 2013, 2015-16

**OTHER RELEVANT  
INFORMATION**

Field staff for federal campaigns in Maine and Minnesota, 2004-2006  
Staff in Congressional and Gubernatorial Offices 2000-2005  
Fluent Spanish

Updated June 2017